## CONSOLIDATION BALANCE SHEET

At as 30 Sep 2010

Unit: VND

| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| A. SHORT-TERM ASSETS ( $100=110+120+130+140+150)$ | 100 |  | 1,052,484,104,995 | 914,828,473,655 |
| I. Cash and cash equivalents | 110 |  | 169,005,409,171 | 209,967,674,17 |
| 1.-Cash | 111 |  | 57,869,036,949 | 151,967,674,177 |
| 2. Cash equivalents | 112 |  | 111,136,372,222 | 58,000,000,000 |
|  | 120 |  | 70,393,905,744 | 15,300,000,000 |
| 1. Short-term investments | 121 |  | 70,393,905,744 | $15,300,000,000$ |
|  | 129 |  |  |  |
| III. Receivables | 130 |  | 292,646,25,672 | 333,781,035,976 |
| 1. Trade accounts receivables | 131 |  | 288,279,530,846 | 313,778,577,707 |
| 2. Advances to-------7ppliers | 132 |  | 5,523,504,121 | $18,850,212,538$ |
| 3.-Short-term internal receivables | 133 |  |  |  |
| 4. Receivable in accordance with contracts in progress | 134 |  |  |  |
| 5. Other receivables | 135 |  | 1,164,687,-069 | 1,152,245,731 |
| 6. Provision for short-term bad receivables | 139 |  | (2,321,496,364) |  |
| IV.Inventories | 140 |  | 494,751,189,508 | 334,239,891,853 |
| 1. Inventories | 141 |  | 517,599,441,575 | 355,061,759,269 |
| 2. Provision for devaluation of inventories | 149 |  | (22,848,252,067) | (20,821,867,416) |
| V. Other short-term assets | 150 |  | 25,687,374,900 | 21,539,871,649 |
| 1. Short-term prepaid expenses | 151 |  | 1,276,950,018 | 608,820,078 |
| 2.-VAT deductible | 152 |  | 15,733,714,170 | 10,315,619,657 |
|  | 154 |  | 530,658,754 | 1,496,010,723 |
|  | 158 |  | 8,146,051,958 | 9,119,421,191 |
| B. LONG-TERM ASSETS ( $200=210+220+240+250+260$ ) | 200 |  | 640,257,529,635 | 601,428,190,243 |
| I. Long-term receivables | 210 |  | ---------------- | ---------------- |
| 1.Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 |  |  |  |
| 4. Other long-term receivables | 218 |  |  |  |
| 5. Provision for long-term bad receivable (*) | 219 |  |  |  |
| II. Fixed assets | 220 |  | 595,025,942,262 | 569,140,010,538 |
| 1. Tangible fixed assets | 221 |  | 524,823,339,153 | 514,833,994,879 |
| ---------- | 222 |  | 704,235,690,584 | 640,505,272,657 |
| --Accumulated depreciation | 223 |  | (179,412,351,431) | (125,671,277,778) |
|  | 224 |  | ---------------- | --------------- |
| -Historical cost | 225 |  |  |  |
| --Accumulated depreciation | 226 |  |  |  |
| 3.-Intangible fixed assets | 227 |  | 48,330,112,014 | 34,915,377,050 |
| --Historical cost | 228 |  | 49,670,237,601 | 35,878,937,301 |
| --Accumulated depreciation | 229 |  | (1,340,125,587) | (963,560,251) |
| 4.-Construction in progress expenses | 230 |  | 21,872,491,095 | 19,390,638-609 |
| III. Property investment | 240 |  | --------------- | --------------- |
|  | 241 |  |  |  |
| --Accumulated depreciation (*) | 242 |  |  |  |
| IV. Long-term financial investments | 250 |  | 10,000,000 | 10,000,000 |
| 1. Investment in subsidiaries | 251 |  |  |  |
| 2. Investment in joint-venture | 252 |  |  |  |
| 3. Other long-term investments | 258 |  | 10,000,-000 | 10,000,000 |
| 4. Provision for devaluation of long-term finance- investment | 259 |  |  |  |
| V.Other long-term assets | 260 |  | 45,221,587,373 | 32,278,179,705 |
| 1. Long-term prepaid expenses | 261 |  | 21,846,572,194 | 17,594,333,935 |
| 2. Deferred income tax assets | 262 |  | 6,848,336,636 | 2,613,223,603 |
| 3.-Others | 268 |  | 16,526,678,543 | 12,070,622,167 |
| VI. Goodwill | 269 |  |  |  |
| TOTAL ASSETS | 270 |  | 1,692,741,634,630 | 1,516,256,663,898 |


|  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| CAPITAL SOURCE | Code | Note | Ending Balance | Beginning Balance |
| A. LIABILITIES ( $300=310+330$ ) | 300 |  | 733,433,616,075 | 839,364,459,048 |
| I. Short-term liabilities | 310 |  | 512,589,187,737 | 628,513,866,675 |
| 1. Short-term borrowing and debts | 311 |  | 199,672,326,266 | 399,402,059,691 |
| 2. Trade accounts payable | 312 |  | 119,077,716,704 | 168,013,169,506 |
| 3. Advances from customers | 313 |  | 8,826,975,589 | 1,195,641,514 |
| 4. Taxes and liabilities to State budget | 314 |  | 26,163,626,316 | 21,899,615,883 |
| 5. Payable to employees | 315 |  | 28,580,818,803 | 24,042,250,476 |
| 6. Payable expenses | 316 |  | 1,178,786,879 | 1,148,887,790 |
| 7. Accounts payables | 317 |  |  |  |
| 8. Payable in accordance with contracts in progress | 318 |  |  |  |
| 9. Other short-term payables | 319 |  | 108,988,776,338 | 4,004,047,564 |
| 10. Provision for short-term liabilities | 320 |  |  |  |
| 11. Bonus and welfare fund | 323 |  | 20,100,160,842 | 8,808,194,251 |
| II. Long-term liabilities | 330 |  | 220,844,428,338 | 210,850,592,373 |
| 1.- Long-term accounts payables-Trade | 331 |  |  |  |
| 2. Long-term accounts payables-Affiliate | 332 |  |  |  |
| 3. Other long-term payables | 333 |  |  |  |
| 4. Long-term borrowing and debts | 334 |  | 219,172,104,693 | 209,822,118,693 |
| 5. Deferred income tax | 335 |  |  |  |
| 6. Provision for unemployment allowance | 336 |  | 1,672,323,645 | 1,028,473,680 |
| 7. Provision for long-term liabilities | 337 |  |  |  |
| B. OWNER'S EQUITY ( $400=410+430$ ) | 400 |  | 918,177,145,985 | 642,319,399,270 |
| I. Capital sources and funds | 410 |  | 918,177,145,985 | 642,319,399,270 |
| 1.-Paid-in capital | 411 |  | 471,512,730,000 | 325,680,000,000 |
| 2. Capital surplus | 412 |  | 191,808,000,000 | 92,448,000,000 |
| 3. Other capital of owner | 413 |  |  |  |
| 4. Treasury stock | 414 |  |  |  |
| 5. Assets revaluation difference | 415 |  |  |  |
| 6. Foreign exchange difference | 416 |  | (5,578,350,428) | 861,407,971 |
| 7. Investment and development fund | 417 |  |  |  |
| 8. Financial reserve fund | 418 |  |  |  |
| 9. Other fund belong to owner's equity | 419 |  | 136,774,604 | 136,774,604 |
| 10. Retained profit | 420 |  | 260,297,991,809 | 223,193,216,695 |
| 11. Capital for construction work | 421 |  |  |  |
| II. Budget sources | 430 |  | - | - |
| 2. Budgets | 432 |  |  |  |
| 3. Budget for fixed asset | 433 |  |  |  |
| C. MINARITY INTEREST | 439 |  | 41,130,872,570 | 34,572,805,580 |
| TOTAL RESOURCES | 440 |  | 1,692,741,634,630 | 1,516,256,663,898 |

OFF BALANCE SHEET ITEMS

| Items | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| 1. Operating lease assets |  | 24 | 0 | 0 |
| 2. Goods held under trust or for processing |  |  | 0 | 0 |
| 3. Goods received on consignment for sale |  |  | 0 | 0 |
| 4. Bad debts written off |  |  | 0 | 0 |
| 5. Foreign currencies: |  |  |  |  |
| +-------- |  |  | 3,341,--------1.5 | 4,864,228.68 |
| +---E--- |  |  | 425.18 | 432.41 |
| 6. Subsidies of state budget |  |  | 0 | 0 |

## CONSOLIDATION INCOME STATEMENT <br> Quarter 3/ 2010

| Items | Code | Note | Quarter 3 |  | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 1. Sales | 01 |  | 681,174,370,339 | 654,275,880,616 | 2,158,267,041,611 | 2,089,411,265,527 |
| 2. Deductions | 02 |  | 10,397,322,588 | 4,099,043,038 | 11,328,734,801 | 13,650,576,042 |
| 3. Net sales and services | 10 |  | $670,777,047,751$ | 650,176,837,578 | $\mathbf{2 , 1 4 6 , 9 3 8 , 3 0 6 , 8 1 0}$ | 2,075,760,689,485 |
| 4. Cost of goods sold | 11 |  | 517,367,375,184 | 535,394,396,798 | 1,741,537,098,987 | 1,710,411,257,335 |
| 5. Gross profit | 20 |  | 153,409,672,567 | 114,782,440,780 | 405,401,207,823 | 365,349,432,150 |
| 6. Financial income | 21 |  | 14,194,666,625 | 18,414,644,819 | 47,960,328,065 | 46,377,750,732 |
| 7. Financial expenses | 22 |  | 19,646,742,281 | 28,223,936,815 | 55,393,558,824 | 87,186,697,148 |
| Include: Interest expense | 23 |  | 11,945,421,716 | 7,707,485,236 | 34,532,876,062 | 37,005,208,134 |
| 8. Selling expenses | 24 |  | 61,960,683,175 | 42,773,722,543 | 156,372,120,544 | 116,635,300,266 |
| 9. General \& administrative expenses | 25 |  | 10,272,773,976 | 10,400,155,899 | 36,675,581,778 | 27,095,735,515 |
| 10. Net operating profit | 30 |  | 75,724,139,760 | 51,799,270,342 | 204,920,274,742 | 180,809,449,953 |
| 11. Other income | 31 |  | 1,074,861,542 | 440,145,872 | 2,654,703,768 | 3,674,695,402 |
| 12. Other expenses | 32 |  | 41,813,275 | 62,594,463 | 175,356,245 | 4,190,506,984 |
| 13. Other profit | 40 |  | 1,033,048,267 | 377,551,409 | 2,479,347,523 | (515,811,582) |
| 14. Profit or loss in joint venture | 45 |  |  |  |  |  |
| 15. Profit before tax ( $50=30+40$ ) | 50 |  | 76,757,188,028 | 52,176,821,751 | 207,399,622,265 | 180,293,638,371 |
| 16. Current corporate income tax expenses | 51 |  | 12,291,082,738 | 4,998,866,740 | 35,797,058,911 | 16,784,016,286 |
| 17. Deferred corporate income tax expenses | 52 |  | (2,858,514,505) | (510,856,763) | (4,235,113,033) | 4,095,632,965 |
| 18. Profit after tax ( $60=50-51-52$ ) | 60 |  | 67,324,619,795 | 47,688,811,774 | 175,837,676,387 | 159,413,989,120 |
| 18.1 Profit after tax of minorities | 61 |  | 4,918,718,233 | 4,280,987,347 | 6,558,066,990 | 12,883,046,695 |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  | 62,405,901,562 | 43,407,824,427 | 169,279,609,397 | 146,530,942,425 |
| 19. EPS (VND/share) | 70 |  | 625 | 1,552 | 3,619 | 4,884 |

## CONSOLIDATION CASH FLOW STATEMENT

Quarter 3/ 2010 (Indirect method)
Unit: VND

| Items | Code | Note | Accumulation Current year |
| :---: | :---: | :---: | :---: |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |
| 1. Profit before tax | 01 |  | 207,399,622,265 |
| 2. Adjustment in accounts |  |  |  |
| Fixed assets depreciation | 02 |  | 54,094,357,752 |
| Provisions | 03 |  | 4,347,881,015 |
|  | 04 |  | 61,996,000 |
| Loss/gain from investments | 05 |  | (6,043,105,990) |
| Interest expenses | 06 |  | 34,532,876,062 |
| 3. Operating profit before the changes of current capital | 08 |  | 300,531,327,104 |
| Changes in accounts receivable | 09 |  | 23,183,022,023 |
| Changes in inventories | 10 |  | (160,437,389,262) |
| Changes in trade payables | 11 |  | 57,933,617,594 |
| Changes in prepaid expenses | 12 |  | (4,920,368,199) |
| Paid interest | 13 |  | (31,550,327,518) |
| Paid corporate income tax | 14 |  | (29,740,188,343) |
| Other receivables | 15 |  | 577,291,050 |
| Other payables | 16 |  | (8,227,073,995) |
| Net cash provided by (used in) operating activities | 20 |  | 147,349,910,454 |
|  |  |  |  |
|  |  |  |  |
|  | 21 |  | (67,294,850,551) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term asset | 22 |  | $70,064,821$ |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  | (61,063,696,835) |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  | 3,169,791,091 |
| 5. Cash paid for joining capital in other companies | 25 |  |  |
| 6. Withdrawal of capital in other companies | 26 |  |  |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 6,890,014,768 |
| Net cash used in investing activities | 30 |  | (118,228,676,706) |
|  |  |  |  |
| III. CASH FLOWS FROM FINANCINGACTIVITIES: |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 |  | 126,960,000,000 |
| 2. Cash paid to owners equity, repurchase issued stock | 32 |  |  |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 615,510,941,502 |
| 4. Cash paid to principal debt | 34 |  | (812,090,384,927) |
| 5. Cash paid to financial lease debt | 35 |  |  |
| 6. Dividend, profit paid for owners | 36 |  | (25,850,000) |
| Net cash (used in) provided by financing activities | 40 |  | (69,645,293,425) |
|  |  |  |  |
| Net cash during the period | 50 |  | (40,524,059,677) |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 |  | 209,967,674,177 |
| Influence of foreign exchange fluctuation | 61 |  | (438,205,329) |
| CASH AND CASH EQUIVALENTS AT END OF YEAR | 70 |  | 169,005,409,171 |

